

Creation and Protection of Value

in the 21st Century

How do the board of directors of a multinational, financial institution or online business create and protect value in the coming years?

Creation of Value

The internet can reduce operational cost faster than it can increase revenue.

*Real value has been added only when customers, employees, shareholders and strategic allies are able to participate and transact anytime and anywhere via **Enterprise Relationship Management**.*

Protection of Value

The decades taken to create value can be wiped out instantaneously without security.

*When the threat from electronic attack and the growing number of serious on-line outages between 1995 and 2001 are analysed, it becomes clear that the management of digital risk lies in **Bespoke Security Architecture™**.*

**How to gain a long term
sustained competitive advantage**

mi2g

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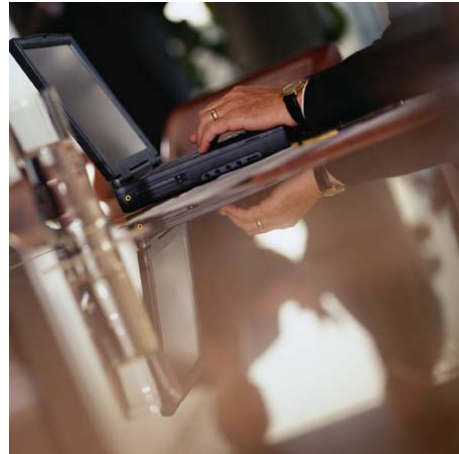
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What is digital risk management?

digital risk management deals with a variety of issues associated with implementing an eBusiness Solution in a secure way. It includes selecting the optimum technology set, managing external partners and alliances, linking payments to targets, defining rigorous quality control procedures, managing the growth in online traffic post launch, achieving the expected return on investment, and bringing about the changes in the corporate culture required for successful eBusiness in the long term.



What is Bespoke Security Architecture™?

mi2g has a distinctive approach to internet security. Most organisations believe that a firewall is enough to secure their sites. mi2g provides a comprehensive and bespoke security architecture, which brings together firewalls, other defensive structures, and automated intelligence techniques with legal, human resource and company policies.



Our Associates

- **Super Computing** facilities in the UK and USA
- Insurance players at **Lloyd's of London**
- The **Trilateral Group** of Companies

Our philosophy remains one of developing long-term relationships with our strategic partners and customers.

Our Computing Allies

The resources of mi2g and a few select High Performance Super Computing facilities in the UK and USA have been pooled to develop world class Knowledge Management Engineering software. The areas of activity are focused on decision support for financial institutions and offer visual solutions for the complex analysis of transaction history and forecast. We freely exchange information with our high performance allies to progress ideas, preliminary simulations and develop eBusiness software solutions at an informal level.

Core Markets

mi2g's Core markets include:

Lloyd's and London insurance markets

International insurance markets

Financial Institutions

Biotechnology & Pharmaceuticals

Governments



Key Personnel

directors:

DK Matai [Chairman & CEO]

DK spends most of his time leading **mi2g** teams focused on eBusiness systems engineering and Bespoke Security Architecture™ for financial institutions and multi-nationals in Europe, America and Asia. He has formerly worked in the R&D labs of **IBM Inc**, **Inmos SGS-Thomson SA** and **OY Helvar Electrosonic** on Massive Parallel Processing (MPP) and Super Computing applications. He is widely quoted in the international media on eBusiness risk and reward.

Geoffrey Hancock [Director & Company Secretary]

Geoffrey concentrates his activities on building **mi2g** relationships with key players in the financial services sector. He set up Middle East Consultants (**MEC**) in 1983 after 30 years in the Diplomatic Service. **mi2g** stands for the MEC Information Intelligence Group.

Rear Admiral John Hilton [Director – Special Projects]

John is an applied scientist with wide experience of many technologies that are key to the future of **mi2g**. He has been associated with the company since its early days and became a Senior Consultant in 1997, co-ordinating sensitive digitisation projects for some of **mi2g**'s major banking and insurance clients worldwide. Whilst in the **Royal Navy** as a Weapon Engineer, he specialised in communication and information management systems, was a **Director** in the Procurement Executive and later **President of the Ordnance Board**.

project leaders:

[Sir Terence Clark \[Senior Consultant – Political Risk\]](#)

Terence is developing business for **mi2g** with key Middle Eastern players in the government and private sector, having been **British Ambassador** to both Iraq and Oman.

[John Flynn \[Senior Consultant – Risk Profiling\]](#)

John helps profile risk associated with IT infrastructure from both cyber terrorism and electronic warfare. He is the Permanent Representative to the European Federation of Engineering Consultancy Associations (**EFCA**) in Brussels, having been **British Ambassador** to Venezuela and Angola.

[Dr Tim Forse \[Senior Consultant – Valuation Databases\]](#)

Tim works closely with **mi2g** in developing secure online databases of extremely valuable and sensitive knowledge resources. He is a Director of **Segal Quince Wicksteed** an **mi2g** sister company. He is a specialist advisor on the development of Science Parks and Economic Development Projects having worked with **PriceWaterhouseCoopers**.

[Anthony Harris \[Senior Consultant – Defence & Speciality\]](#)

Anthony is working with **mi2g** within the Defence and financial services sectors. Anthony was a member of the negotiating team that concluded the Al-Yamamah deal in Saudi Arabia with **BAE Systems** and the UK-UAE Defence Cooperation accord in 1996. He has also been in charge of the **BBC Worldservice** budget and a Director of **Robert Fleming**, having been British Ambassador to UAE.

[Robin Jackson \[Senior Consultant – eCommerce Insurance\]](#)

Robin is developing insurance products for eCommerce in association with syndicates at **Lloyd's of London**. Robin has been involved with Lloyd's for over 25 years and for a decade in New York with **General Reinsurance Corporation**, now part of **Berkshire Hathaway**.

[Dr Peter Madden \[Senior Consultant - Agent Technology\]](#)

Peter is a specialist in artificial technology and secure distributed systems. He is also an associate of **uc.com** and a non-executive director of **RCMS**. He has worked as a Project Manager for the Ministry of Defence (**MoD**) and the Defence Evaluation and Research Agency (**DERA**).

[Oliver Miles \[Senior Consultant – Corporate Alliance\]](#)

Oliver is the Chairman of **MEC** and works with **mi2g** in developing key corporate relationships, having been **British Ambassador** to Greece, Luxembourg and Libya and a non-executive Director of **Vickers Defence plc**. He is currently developing markets in the Mediterranean and North Africa.

[Dr Simon Shepherd \[Senior Consultant – Cryptography\]](#)

Simon is working with **mi2g** in the development of next generation on-line banking and insurance security architecture. He has a Doctorate in cryptography and is an expert in computer communications security. He was an Officer in the **Royal Navy** and has worked as Systems Engineer at **BAE Systems**.

selected participants mi2g events

Financial Institutions

Abbey National
ABN AMRO
Alliance & Leicester
Alpha Credit Bank
Bank of America
Bank of Bermuda Group
Bank One
Bank of Scotland
Barclays
Bayerische Landesbank
Bristol & West
BNP Paribas
Cazenove & Co
Citibank
Commerzbank
Credit Suisse First Boston
Deutsche Bank
Dresdner Kleinwort Wasserstein
European Investment Bank
First National Asset Finance
Fuji Bank
GE Capital
Goldman Sachs
Hermes
HSBC Group
Industrial Bank of Japan
ING Barings
JP Morgan Chase & Co
Lazard
Lehman Brothers
Lloyds TSB
Merrill Lynch
Morgan Stanley
Nomura
Royal Bank of Scotland
Schroder Salomon Smith Barney
Societe Generale
Standard Bank
Standard Chartered Bank
State Street Bank
UBS Warburg
Westdeutsche Landesbank
West Landesbank

Exchanges

Copenhagen Stock Exchange
Deutsche Boerse
London Stock Exchange
Luxembourg Stock Exchange

Insurance

Alexander Forbes at Lloyd's
BMS at Lloyd's
Corporation of Lloyd's
Crawford-THG Loss Adjusters
D P Mann Synd at Lloyd's
Fairfax Financial Holdings
FirstCity Brokers at Lloyd's
Heath Group at Lloyd's
Hiscox Syndicates at Lloyd's
Hiscox Underwriting
JLT Risk Solutions
Needham Jobson
Newline Synd at Lloyd's
R F Bailey Synd at Lloyd's
Royal & Sun Alliance
Smith Ross Shane Brokers
SNCi
The Sullivan Group
Worldwide Activities Brokers
Wurzler U/W Managers

MNC

Chevron
GlaxoSmithKline
Rotch International
Shell International
SBAC
Global Network Management

Professional Practices

APACS
Accenture
Ashurst Morris & Crisp
Berwin Leighton
Clearstream International
Deloitte & Touche
FIPR
Hammond Suddards
Holman Fenwick & Willan
Kluwer Law International
KPMG
PricewaterhouseCoopers
Richards Butler
Sedgewick, Detert, Moran & Arnold
Shoosmiths
Tarlo Lyons
The Research Group
Theodore Goddard
Valuation Consulting
Wilde Sapte

Computing/Comms

British Post Office
British Telecom
CISCO
Exodus
Future Internet Technologies
Global Network Management
Hughes Systems Software
Internet Security Systems
Intershop
Logica
Netdecisions
Energis Squared
Psion
SafeOnLine
Singapore Telecom
Star Internet
Strategic Internet Services
Sun Microsystems
Symantec

Media and Education

BBC Worldservice
Computer Weekly
Financial Times
Internet Business Magazine
Imperial College
London Business School
London First
Network News
Omnicom Group
Open University
Post Magazine
Reed Elsevier
Reuters Group
Straits Times
Sunday Business
Sunday Telegraph
Sunday Times
The Independent
The Register
ZDNet

Government

Atomic Energy Authority
Bank of England
Cabinet Office
Financial Services Authority
Foreign & Commonwealth Office
Ministry of Defence
NHS Executive
Police IT Organisation